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November 20/16.

RSH/C.

MONDAY
November 13th.

Cold and wet. We had a heavy mail this morning but no cash. Several inquiries for boilers. One for a 42" x 12 ft. R.T. Boiler. One 72" x 68 ft. from Wm. Hamilton Company, One 30" x 6 ft. Dairy Boiler for Cornwall. Also an order from Calgary for a 42" x 14 ft. Low Pressure Boiler which was sold at list price less 5% f.o.b. cars London. Inquiry for repairs to a 60" boiler asking for a 7 ft. length to be rolled and rivetted ready to be attached to the other length.

TUESDAY
November 14th.

We have a good mail this morning with the following settlements enclosed.

Mount Royal Hotel	\$90.00
Helena Costume Co.	82.20
Betts & Son	70.00
W.H. Teeple	174.20

Re covering for shipping boxes. Mr. Everett is complaining about the boxes not being covered and will not use them if they are wet. He has spoken to Mr. Morgan about it and thinks something should be done as the fall of snow last night is making the outside ones wet which will melt and run down through.

WEDNESDAY
November 15th.

Cold with snow flurries. We got away car to Montreal yesterday with the Canadian Tube & Iron Co. boiler and the sterilizer for George Brosseau. Major Bishop of Wolsley Barracks ordered the small secondhand upright boiler that we were shipping to Montreal for stock so we have delivered this boiler, the sterilizer and the upright boiler to them to-day.

Re George Stewart. We received the signed lien order from Foundry Products for 42" x 14 ft. boiler and as everything appears to be straight delivered f.o.b. cars London, 50% sight draft against A/D and the balance our usual terms. We are to ship this boiler to Medicine Hat. The American Radiation Company of Toronto are going to ship some goods for enclosure on this car so that we will have to send this order alone, this being the case it would be as well for us to ship the Regal Collieries Header direct to our order.

The Union Iron Works, Calgary in liquidation have remitted us 25% on our claim of \$126.84.

Nov. 20/16.

C.H. Plant sold a secondhand 18 H.P. Boiler to A.F. Bailargeon and have their cheque for \$75.00 part payment, sale price \$150.00.

The machine shop is not very warm the last couple of days and should have the new heater rigged up as quickly as possible.

THURSDAY

November 16/16.

Cold and bright. We received this morning from Biggs quotation on air receiving tanks for Canadian Band and will figure same out and mail C.H. Plant prices adding 20% margin.

Garlock Packing Company remitted us \$385.64 being balance in full for boiler furnished them.

We received the following settlements to-day.

Sundry collections	\$833.08	through collection account.
Imp. Munition Bd.	8835.66	being for shipments Oct. 26 & 28th.
Garlock Packing Co.	385.64	
De Laval	41.83	
Smaller Accounts	50.00	

The total amount of outstanding accounts due us on October 31st - \$63,299.97.

Amount of accounts due outside customers by the firm - \$17,849.00.

FRIDAY

November 17th.

Paid 189 men \$3798.23, including \$1447.64 piece work.

Received \$11,379.96 from the Imperial Munition Board.

Received 14 sheets of accounts to charge from G.H. Evans in which he includes the sale of one 12 x 10 Clipper. He also wired us that he sold a 38" Loco boiler on skids, he also wanted a 42".

Shipped 1482 shells to-day and expect to get two series away tomorrow.

SATURDAY

November 18th.

Shipped car of shells to-day, 992.

Cars Loaded Nov. 13th to 18th.

1 car	Boilers - Montreal
1 "	" Heads, Toronto
2 "	Finished Shells (2474)

Cars unloaded Nov. 13th to 18th.

1 Car	Boilers, Woodstock
5 "	Rough shells
1 "	Coal

Yours very truly,

E. LEONARD & SONS, LIMITED.

Per 