

From the holdings of
Western Archives, Western University

March 26th/17.

RSH/C.

MONDAY
March 19th.

To-day we received from the I.M.B. a cheque for \$4135.71. Also another cheque for the same amount from which they deducted 250 proof shells and all their component parts which is according to agreement and 164 forgings that were spoiled by ourselves in machining, etc, total amount of their bill \$2714.94, but would say of the 164, 60 of them will be taken off our hands for powder filled shells at a reduction of 10%, but the board will not accept any quantity less than 100.

W.A.Pippy paid in \$144.64, and there were sundry small payments amounting to about \$150.00.

TUESDAY
March 20th.

Shipped car of 988 shells. The Helena Costume Co. paid us for repairs on boiler, etc \$152.83. Rose Dear Coal Co. \$135.56. A few minor accounts \$70.00.

WEDNESDAY
March 21st.

Wood Vallance paid us \$198.60 for some odd heads we have had in stock for years which we sold them for 4g lb. Wolfe Sayer & Heller account \$202.66. Cornwall & York \$77.37 and a number of smaller accounts amounting to about \$160.00.

THURSDAY
March 22.

Delivered to the London Concrete Machy Co. 4 - 20 H.P. boilers at \$370.00 each, shipped another car of shells to-day containing 988. Received from the Delmer Cheese Co. \$409.47. Received from Roberts & Winsor \$109.51. Received from J.Harris & Co. \$1410.30 for shell turnings. Received from Heath & Co. \$100.95. Several smaller accounts paid to-day about \$100.00.

FRIDAY
March 23.

Paid \$4424.71 to 214 including \$1937.00 piece work. I.M.B. made another remittance of \$4102.56, also a few small payments \$80.00. Deducted from wages for Red Cross \$89.11. Give Sir George Gibbons cheque on Royal Bank for balance of shell Mrs. Fitzgerald preferred stock. We also remitted Mrs. Fitzgerald quarter dividend cheque for \$700.00 which will be the last. Mrs. Leonard's dividend cheque was placed to her credit in the British Bank.

SATURDAY
March 24th.

Shipped car of shells containing 988. Several accounts paid to-day for small amounts a little over \$200.00.

Mar. 26/17.

The writer had an interview with Sir George Gibbons in connection with preferred stock and would say that the Company cannot purchase and hold stock, it must be held by individuals and in order to make it a legal transaction a dividend will require to be declared sufficient to cover same and the present stock holders will be credited pro rata as to their stock held in the Company who in return can purchase the preferred stock, this will make it a legal transaction. We presume that you have been kept posted pretty well regarding your fathers illness, the writer saw him Saturday morning and had a long interview in the library and pleased to say that he is improving very nicely and expect that he will be able to come to the office this week.

GENERAL REMARKS -

Mr. Morgan has been away for the past week with a cold and generally run down but he also is improving and expect he will be on duty tomorrow. Everything in the works seems to be going very nicely, we are getting out the average number of shells per week as usual, we have now shipped over one hundred thousand 60 Prs. and have started on our last order of thirty six thousand that we are to have completed by the 30th June. Our regular line of business is very quiet, largely due to the high prices manufacturers are obliged to ask for engines and boilers, at the last meeting of the boiler section it was decided to sell at list price plus 25% for boilers with fixtures and for naked boiler list plus 50%, so that prospective customers will arrange to do with what power they have if at all possible. We bought the automatic engine that we sold to C.S. Hyman Company for \$150.00 (14 x 15).

The spring has arrived and snow all disappeared and hope for an early spring.

We made shipment to St. John of three cars, two of which are for direct sales made by Mr. Evans and the other car was for stock being the last oilwell boiler we had in stock at London and one 30 H.P. Open Bottem Loco Boiler and 13 x 12 Clipper Engine and 10 x 10 S.H. Leonard Engine.

Cars Loaded March 12th to 17th.

3 Cars finished shells

March 19th to 24th.

3 Cars finished shells
2 " boilers for St. John

Cars Unloaded March 12th to 17th.

1 Car fire brick
2 Cars coal
1 Car ~~scrap~~ copper bands.

March 19th to 24th.

2 cars coal
1 car boilers from Exeter
2 cars Boilers

E. LEONARD & SONS, LIMITED.

Per 